

PT. MENJANGAN SAKTI

INDONESIA



GELITA Agents Meeting
July 24th - July 26th 2019



**A Local Group Company
with Following International
Standard
such as GMP/PICS, GDP, ISO
9001**

COMPANY PROFILE

MENSA GROUP BUSINESS UNIT

(more than 5000 employee)

Menjangan
Sakti
Your Partner of Choice



Since
1975



GDP Compliance
Raw Material for Pharma,
Cosmetic, Food, Feed, Media
Microbiology and Devices



Since
1981



GMP/PICS Compliance
Drug Manufacture :
Cephalosporine and Non β -
Lactam for Sterile and Non-
Sterile



Since
1984



GMP/PICS Compliance
Drug Manufacture : Tablet,
Capsule, Soft Capsule, and
others



Distributor and Importir of
Pharmaceutical, Consumer,
and Hospital Products

And



P.T. AKURAT
SAKTI
JAYA

A RAW MATERIAL AND MEDICAL EQUIPMENT TRADING COMPANY

PT Menjangan Sakti was established in April 1975. The company focused the business in trading raw materials for pharmaceutical, food, feed & cosmetic industry, medical devices and biotech & device.

Supported by young professionals, we cater your needs by providing strong technical support, new product sourcing, integrated new product formulation, reliable customer service, complete product portfolio, competitive commodity items, and assurance in product quality.

OFFICE



Meeting Rooms



Emulsion Conference Room



General Pharma & Cosmetic App. Lab



Color Coating Lab



Food Application Lab



The Dining



The Actiq Lounge



Endorphin Room



Omega Ballroom

WAREHOUSE

Conceptually designed by **nne pharmaplan**® to meet the standard GDP › WHO TRS 957 annex 5

Refers to PIC/s Standard and GMP Comply

Managed by **DHL**

ORACLE® System and **MANHATTAN** Warehouse Management System

Racking system capacity **2400 pallets, 8 level racking, 12 sqm, Air Handling Unit**

Application of Advance Technology (Laminar Air Flow in booth sampling)

Temperature-controlled warehouse:

- » 2 - 8 °C
- » 20 - 25 °C
- » 26 - 30 °C

FACILITIES



PHARMACEUTICAL

Service

- Comprehensive product portfolio of raw material
- Developing customized/tailor made solution
- Film Coating and Modified Release System by Colorcon
- Supporting document completeness
- Sustainable product supply
- Commitment supply for on time delivery
- Transfer knowledge in house coating training both in theory and on hand practical conducted by expert team, supported by lab and sophisticated facility

Product Category

- Active Pharmaceutical Ingredients (API)
- Excipient

COSMETIC

Service

- Creating breakthrough concept building with active ingredient and applications including hair, skin & personal care, decorative product, house hold and others
- Assisting to set up the update trend in cosmetic
- Solving formulation problem through formulation technique and material performance improvement
- Proven product efficacy

Product Category

Vitamin, UV filters, Active, Ingredients, Preservative, Natural extract, Emulsifier, Thickener, Silicone, Conditioner, Emollient, Protein, Thyochemicals, Lanolin

FEED

Service

- Good quality and specific product of raw materials
- On time delivery
- High-quality feed ingredients, supplements and diagnostic media to the livestock industry : farming/ self mixing farm, breeders, and aquaculture industry

Product Category

Rovimix 528 & Rovimix 8188, Rovimix SP 802, Carotenoid (Carophyl Red, Carophyl Yellow, Carophyl Pink), Rovimix Hy-D, Ecodiar, API's, Biotox, Liquiphos, Bicar Z, Amino Acid (DL - Methionine, L-Lysine, L-Treonine dan L-Tryptophan)



LINE OF BUSINESS

MEDICAL DEVICES

Service

We are fully committed in providing the best quality medical devices from Terumo which are considerate to both patients and the global environment. We guarantee supply in the long term for our customers.

Product Category

- Medisafe Blood Bag
- Cardiovascular
- Hospital (MDP : Disposable and Pump)

BIOTECH & DEVICE

Product Category

- Industrial QC (laboratorium instruments and media microbiology)
- Advance Bioprocessing
- Bioscience

Coverage

- QC labs industry (pharma, food and cosmetic)
- Vaccine industry
- Research lab and institute

FOOD

Service

- Data provision on scientific product, portfolio and knowledge transfer
- Providing new concept and formulas
- Business analysis for the upcoming package compared to market, cost, demand, culture, etc
- Strategic development leading to commercialization

Product Category

Antioxidant, Food Colorants, Nutraceutical & Specialty Products, Nutritional Lipids, Vitamins (Fat soluble), Vitamins (Water soluble), Oatwell (Beta Glucan), Minerals, Acidulant, Citri-Fi, Filler, Flavor & seasoning, Flavor enhancer, Functional ingredients, Mineral Fortification (coated form), Non Dairy Creamer, pH regulator : sodium bicarbonate, trisodium citrate, Preservatives , Sweetene, Stabilizer, Tea Extract

Warehouse

28 ± 2°C

Comply to
ICHQ7A Chapter 17
Mensa QMS

09/01/2014 11:17



Managed by



nne pharmaplan®



State-of-the-art GDP-compliant Raw material distribution company - a differentiating factor from other raw material distribution companies

Equipped with Oracle and Manhattan Warehouse Management System, and numerous interfaces with business partners for the efficient execution of order processing

Provide comprehensive logistics services, including **handling and transporting products** in compliance with safety regulations, **supported by DHL**

Capacity 2400 pallets

.28 ± 2°C

.23 ± 2°C

.13 ± 2°C

.2 - 8°C

8 Level Racking
12 m

GELATIN MARKET at

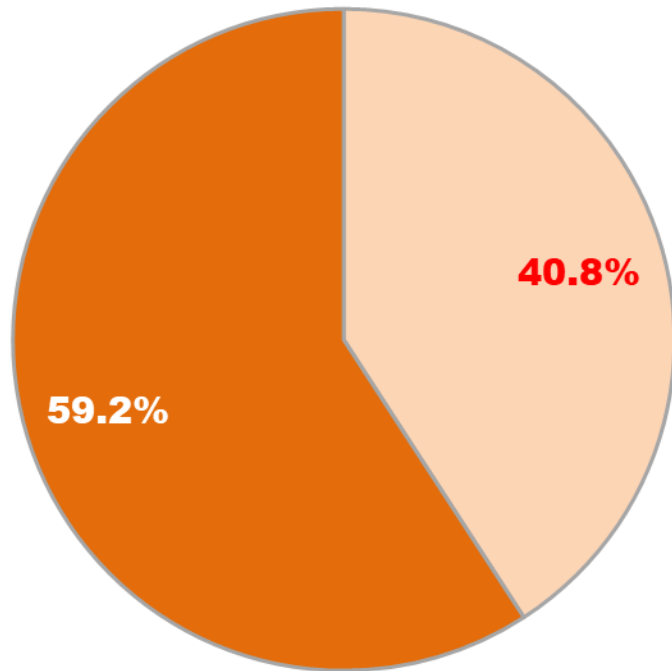
INDONESIA



GELATIN APPLICATION

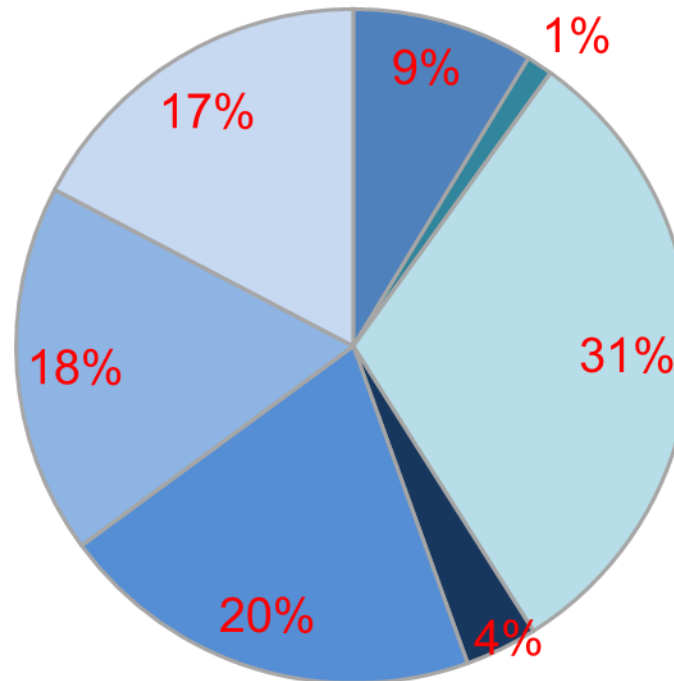


GELATIN APPLICATION



■ Hard Capsule ■ Soft Capsule

GELATIN MARKET SHARE



- GLOBAL CAPSULES LTD
- GANSU AMINBIO HALAL GELATIN CO., LTD
- ROUSSELOT (DA'AN) GELATIN CO., LTD
- NARMADA GELATINES LTD
- NITTA GELATIN INDIA LIMITED
- STERLING BIOTECH LIMITED
- CARTINO GELATIN CO., LTD

MENSA – GELITA PROJECT

GOAL PROJECT (Commercial) :

- EDIBLE BOVINE GELATINE 140 BLOOM (AUS)
 - Tempo : 20 – 30 MT/year (Binder Tablet)
 - Mega Esa : 5 - 6 MT/Year (Binder Tablet)
- PHARMACEUTICAL BOVINE GELATIN 210 BLOOM (AUS)
 - Genero : 1 – 2 MT/Year (Binder Tablet)

ON GOING PROJECT :

- EDIBLE BOVINE GELATINE 200 BLOOM (NZ)
 - Genero (New Products)
- PHARMACEUTICAL BOVINE GELATINE 150 BLOOM 08 MESH (CYN)
 - Landson : 12 MT/Year (Soft Capsule)
 - Lukas Djaja : 8 – 12 MT (Binder/soft Capsule)
- EDIBLE BOVINE GELATINE 140 BLOOM (AUS)
 - Lukas Djaja : 3 – 5 MT (Binder)
 - Kimia Farma : 3 - 5 MT (Binder)

MENSA – GELITA PROJECT

INTEREST TO TRIAL :

- PHARMACEUTICAL BOVINE GELATINE 150 BLOOM 08 MESH (CYN)

Darya Varya : Potency 150 MT/year

Nova Chemi Utama : Potency 50 MT/year

Kalbe Group: Potency 24 MT/year

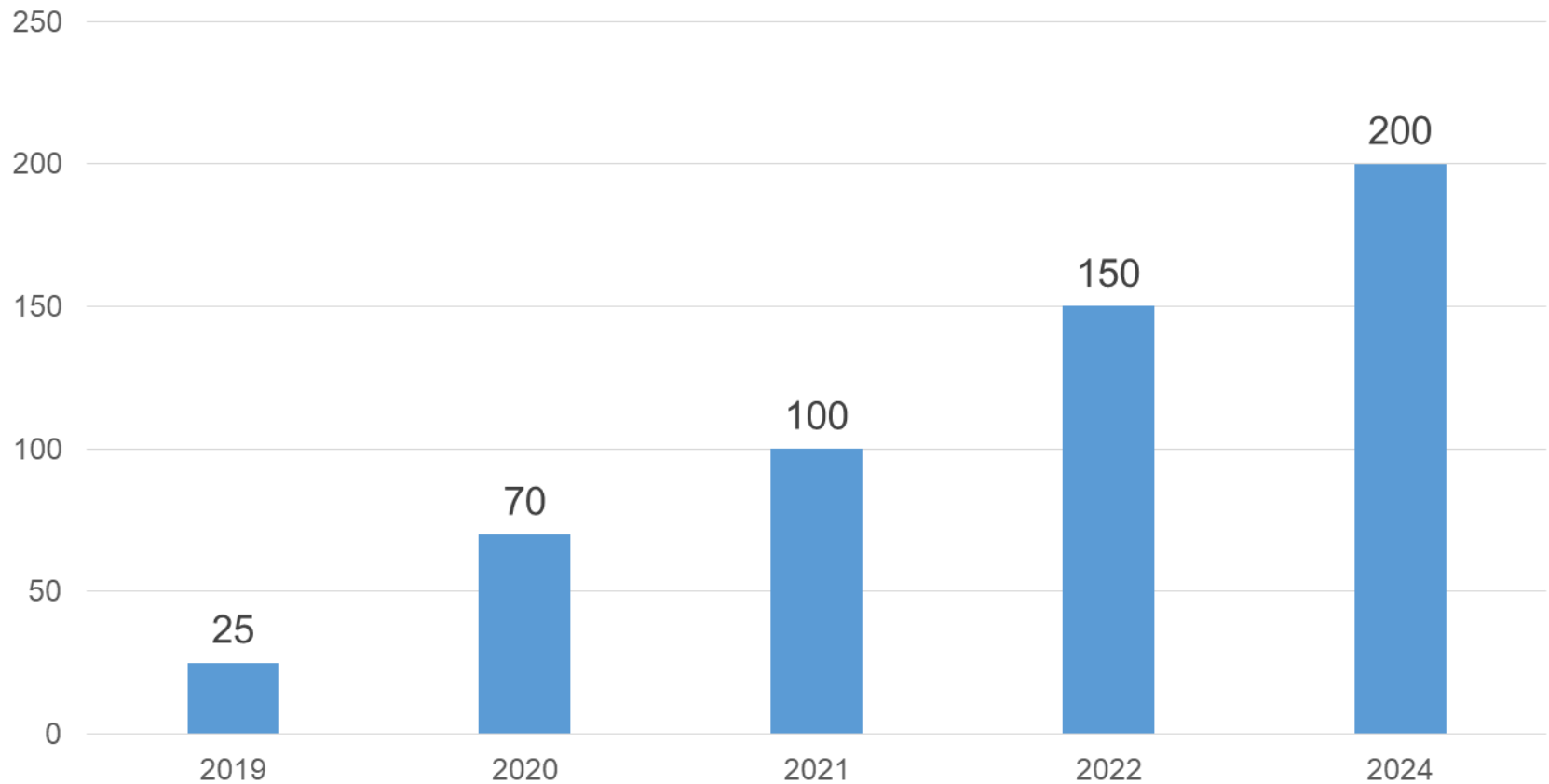
Dexa Medica : Potency 12 MT/year

Novell : Potency 12 MT/year

Kimia Farma : Potency 8 MT/year

Mensa Sales Forecast

SALES FORECAST (MT)





*Thank
you*

